



International Trade & Transactions Practice Group

MCGINNIS LOCHRIDGE
we're in it together®

Austin | Houston | Dallas | Decatur | mginislaw.com



About Our International Trade & Transactions Practice Group

McGinnis Lochridge was founded over 90 years ago in Austin, Texas. Today, from the firm's offices in Austin, Houston, and Dallas, McGinnis Lochridge attorneys represent a diverse group of US and foreign clients on a wide range of cross-border commercial matters, including import/export counseling, trade sanctions and anti-bribery compliance, supply chain integrity,

cross-border investments, and sales, distribution, JV, and licensing transactions throughout the globe. The firm's attorneys have advised clients on international transactions in over seventy-five countries, and also have extensive experience advising clients in international disputes, including matters involving claims against sovereign states and state-owned entities.

Global Access With Affiliated Firms in 82 Countries

McGinnis Lochridge is a member of SCG Legal (formerly the State Capital Group), a worldwide affiliation of more than 145 preeminent, independent law firms in 82 countries worldwide. The group was initially formed in 1989 by a group of seventeen former US governors from both political parties, who recognized that many of their clients needed access to a group of legal and governmental affairs experts with the capability to coordinate sensitive legal and policy matters at both the national and state level, whether in court rooms, legislatures, or administrative agencies, in many jurisdictions at the same time. Soon, having developed a unique capability to assist clients throughout the United States, the group expanded internationally, and now consists of almost twelve thousand attorneys in almost all of the important commercial and political centers worldwide.

The member firms of SCG Legal retain their independent character, but have a close working relationship, providing the international practice at McGinnis Lochridge access to prompt, quality local counsel worldwide, while at the same time preserving our independence to utilize the best local specialists in any legal market, regardless of their law firm affiliation. In addition, the group has maintained its founders' recognition of the importance of offering clients expertise in the area of governmental affairs, so that our clients may be assured not only of sound legal advice in commercial markets throughout the globe, but also effective assistance in dealing with government decision-makers in US and foreign capitals.

SCG LEGAL™

A WORLDWIDE NETWORK OF LEADING LAW FIRMS

scglegal.com



REPRESENTATIVE MATTERS FOR U.S. AND FOREIGN CLIENTS

- *Counseling multinationals in a wide range of sectors regarding the formulation, implementation, and training regarding trade compliance and business ethics programs, and conducting compliance audits and internal investigations involving issues such as export controls, sanctions, import issues, and anti-corruption compliance.*
- *Representing clients in connection with voluntary disclosures and governmental investigations before the US Departments of Commerce, Treasury, State, Homeland Security, and Customs and Border Protection.*
- *Advising US importing companies on tariff classifications of imported products, including Section 232 steel and aluminum tariffs and Section 301 tariffs on imports of Chinese products.*
- *Conducting training for clients on compliance with US export control, sanctions, import, and anti-boycott laws.*
- *Applying for and obtaining export licenses and authorizations, commodity jurisdiction (CJ) determinations, classification (CCATS) determinations, customs rulings, and Advisory Opinions from BIS, OFAC, CBP, and DDTC.*
- *Representing manufacturers on cross-border sales and distribution contracts, and the creation of US and foreign subsidiaries and branches throughout the world; advising technology companies with respect to OEM, licensing, and joint development agreements in China, Malaysia, Taiwan, the Philippines, Mexico, Germany, the EU, Russia, Romania, and numerous other markets.*
- *Advising foreign business investors and family offices from Asia, Latin America, and Europe regarding the advantageous structuring of investments, trusts, and affiliated entities in the United States.*
- *Representing clients in cross-border investment disputes (including ICSID arbitrations), expropriation claims, contract disputes, IP theft, and other contested matters.*
- *Advising manufacturers and consumer products companies on vendor terms and supply chain integrity to reflect evolving regulatory obligations, to manage corporate social responsibility, and to mitigate brand and legal risk in their global procurement and investment activities.*

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